

Oracle Corporation UK Limited
 Oracle Parkway
 Thames Valley Park
 Reading RG6 1RA
 United Kingdom
 www.netsuite.com

Date

2/29/2024

Estimate #

1362765

Customer Name & Bill To Address

Fondazione Piccolo Teatro di Milano Teatro d'Europa
 Via Rovello, 2
 Milano (MI) 20121
 Italy

Item	Qty	Description	Term in Mos.	Amount
NetSuite SuiteSuccess Financials First Standard Cloud Service	1	<p>NetSuite SuiteSuccess Financials First Std Cloud Service includes:</p> <ul style="list-style-type: none"> ** ERP with G/L, Accounts Payable, Purchasing, Inventory, Order Entry, A/R, Expense Reporting, Advanced Shipping with integrated shipping depending on your location, use of Fulfillment Requests and Automatic Location Assignment for up to 5000 orders annually. ** NetSuite CRM Sales Force Automation with quote and order management, Marketing Automation with campaigns; Customer Service/Support ** Productivity tools including contacts/calendar/events ** NetSuite Subsidiary Management within customer's home country for a single currency. Additional countries/currencies require separate purchase of OneWorld ** NetSuite Financial Management Cloud Service ** NetSuite Advanced Electronic Bank Payments Cloud Service ** Real-time Dashboards with key business metrics, report snapshots ** Customer, Vendor and Partner Center logins ** NetSuite Basic Customer Support. Current URL Terms for support are located at www.netsuite.com/supportterms. ** 5 Employee Self-Service Users ** 30,000 integrated bulk mail merges per month ** 120,000 campaign emails per year with no single blast exceeding 10,000 recipients ** Max of 30 general access users ** Includes one (1) Training On Demand Pass pursuant to the Learning Cloud & Learning Provider Service Descriptions found at https://www.oracle.com/corporate/contracts/cloud-services/netsuite/descriptions.html <p>NetSuite Standard Service Tier:</p> <ul style="list-style-type: none"> ** Maximum of 100GB of File Cabinet Storage, which is included with Standard Service Tier. ** Maximum 100 Full Licensed Users Provisioned (excluding Employee Center, Partner Center, Advanced Partner Center, Vendor Center and Customer Center) ** Maximum 200,000 monthly transaction lines ** Maximum of 1 SuiteCloud+ license 	36	€61,560.00
NetSuite SuiteProjects Cloud Service	1	<p>**Manage project schedules with phases/tasks/milestones, track time to project tasks, create and maintain project templates, configure and report on project profitability, and automate project billing with charge-based billing.</p>	36	€29,160.00

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		**Allocate resources to projects with defined start/end dates, track resource skill sets, and monitor availability on the resource allocation chart.		
		**Create project specific budgets for cost and revenue by activity code. Calculate costs for labor based on tracked time, and account for these costs in your general ledger.		
NetSuite Fixed Asset Management Mid-Market Cloud Service	1	Fixed Asset Management: ** Acquire, Depreciate, Dispose and Revalue assets ** Depreciation Management ** Asset Process Accounting Automation ** Real Time Asset Reporting	36	€19,440.00
NetSuite General Access Cloud Service User	10	General access user for NetSuite.	36	€39,600.00
NetSuite Alliance & SP Partner Implementation User	3	Users of the NetSuite Alliance & SP Partner Implementation User are authorized to use: ** Limited to a maximum of fifteen (15) users per account ** Limited to a maximum six (6) month term from signature date ** Limited for implementation purposes only ** Limited for purchase during the first 12-month subscription Term ** Users must be employees of a NetSuite Solution Provider or Alliance Partner in good standing ** Users must be identified by an email address for log-in that corresponds to the respective NetSuite Solution Provider or Alliance Partner"	6	€0.00
Subtotal				€149,760.00
Discount		Discount		€83,865.60
Subtotal				€65,894.40
NetSuite Sandbox Environment Cloud Service	1	Sandbox Environment for NetSuite Customers ** Replicates production environment including data and customizations ** Isolated environment – changes shielded from live production account ** One production environment replication for each month of term is included ** Administrators may provide sandbox access to all production users as needed NetSuite uptime guarantee does not apply to Sandbox Environments.	36	€15,300.00
Subtotal				€15,300.00
Discount		Discount		€11,934.00
Subtotal				€3,366.00

Subtotal €69,260.40

Total €69,260.40

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A. Terms of Your Order

1. Agreement

The products and/or services set forth in this Estimate/Order Form, between you and the Oracle entity referenced above, are governed by the Subscription Services Agreement v071023 found at <https://www.oracle.com/corporate/contracts/cloud-services/netsuite/> (including any referenced URL Terms). This Estimate/Order Form is non-cancelable and all fees non-refundable unless otherwise explicitly stated in this Estimate/Order Form or in the Agreement. For clarity, the Services Start Date shall be the date this document is signed by you, unless a different date is specified as the Service Start Date. Notwithstanding the foregoing, if this Estimate/Order form is an "add-on order," to the original Cloud Services Estimate/Order Form, the terms of Customer's original Estimate/Order Form and the version of the Subscription Services Agreement in effect on the date of the original order, will apply to the add-on order, even if the add-on order is placed after an updated version of the Subscription Services Agreement is published. An "add-on order" is an order that updates the quantity or type of previously ordered Cloud Services, such as by adding capacity, new users, or additional applications or modules. The "Oracle NetSuite Hosting and Support Delivery Policies" which can be found at <https://www.oracle.com/corporate/contracts/cloud-services/netsuite/> govern the Services ordered under this Estimate/Order Form.

The Oracle Data Processing Agreement covering the Cloud Services, which may be found at <https://www.oracle.com/corporate/contracts/cloud-services/> ("Data Processing Agreement"), is incorporated herein by this reference and describes how Oracle will process Personal Data (as defined therein) that Customer provides to Oracle as part of Oracle's provision of the Cloud Services to Customer under this Estimate/Order Form ("order"), unless otherwise stated in the Data Processing Agreement or this order. Customer's signature on this order constitutes Customer's agreement to the Data Processing Agreement, unless stated otherwise in the Subscription Services Agreement or License Agreement that governs this order. This Data Processing Agreement does not apply to the following services that may be included in this order: Mobile Push Notifications (a feature of the NetSuite for iPhone Mobile Application), any NetSuite POS Cloud Services, any NetSuite Payroll services, or any other services identified by Oracle as being excluded from the applicability of this Data Processing Agreement. The Data Processing Agreement also does not apply to any (1) demonstration accounts, trials, beta releases, or other similar versions of the services, (2) any features, services or products which are provided pursuant to a separate agreement or by a party other than Oracle (as defined in the Data Processing Agreement) (e.g., where Oracle is merely a billing/collection agent) including but not limited to Celigo and Pacejet, or (3) the processing of Personal Data for the R&D Purpose (as defined in Controller Subscription Services Agreement, which, if applicable to the Services on this Estimate/Order Form, will be referenced in above). For purposes of this order, (1) the definition of "Services Agreement" (included in the "Definitions" section) is deleted and replaced in its entirety with the following definition: "Services Agreement" means (i) the applicable order for the Cloud Services you have purchased from Oracle; (ii) the applicable master agreement referenced in the applicable order; (iii) the Privacy Policy found at <https://www.oracle.com/legal/privacy/> (or other location as may be updated by Oracle), and (iv) the Data Security Addendum found at <https://www.oracle.com/corporate/contracts/cloud-services/netsuite/>; and (2) references to the "Cloud Hosting and Delivery Policies" in the Privacy Code for Processing Personal Information of Customer Individuals, shall be replaced by the applicable Data Security Addendum found at <https://www.oracle.com/corporate/contracts/cloud-services/netsuite/>.

Customer may have access to enable and use additional features within the NetSuite Cloud Service subject to acceptance of in-application terms and conditions ("In-application Terms"). Customer's use of any such additional features within the NetSuite Cloud Service is governed by the "NetSuite Cloud Services In-Application Supplemental Terms and disclaimers" document (the "Supplemental Terms"), found at <https://www.oracle.com/corporate/contracts/cloud-services/netsuite/other-terms.html> (or other URL as may be updated by Oracle) which contains In-application Terms that may be presented to Customer to accept when enabling or using certain features within the Cloud Services. In event of conflict or inconsistency between the Supplemental Terms and the In-Application Terms presented within the NetSuite application, the Supplemental Terms document shall take precedence. The Supplemental Terms are applicable to Customer if Customer is using the applicable features and are in addition to the terms contained in the Agreement. The Supplemental Terms may be updated at any time by Oracle to include additional terms required to use features, or updates to existing features within the Cloud Service, and Customer's use of those features is considered acceptance of the Supplemental Terms.

2. Start Date

5/1/2024

3. Subscription Services Payment Terms

Net 60 - Quarterly Billing

4. Subscription Services Payment Frequency

Quarterly in Advance

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A. Terms of Your Order**5. Professional Services Payment Terms**

N/A

6. Currency

Euro

7. Offer Valid Through

4/19/2024

8. Customer Reference

Oracle may refer to You as an Oracle customer of the ordered Services in sales presentations, marketing materials and activities.

B. Additional Order Terms**1. Price Hold**

During the Term, Customer may order additional quantities of the Cloud Service acquired under this Estimate/Order Form at the unit net price specified above for expansion of the Cloud Services under this Estimate/Order Form. This price hold does not apply to Cloud Services ordered pursuant to a separate Oracle discount or promotion, or to any Cloud Service other than those listed in the initial purchase under this Estimate/Order Form.

C. Provisioning Net New Instances of the Cloud Service.

Note: The following information is applicable only when the Estimate/Order Form calls for a new instance of the Cloud Service, as the values referenced below ("Language" and "Country Edition") are used to provision Customer's Cloud Service instance and cannot be changed post provisioning. Please review these values and work with your Oracle NetSuite contact to make any necessary changes before signing this Estimate/Order Form. This section is not applicable if Customer already has an existing Cloud Service instance.

1. Primary Administrator's email address: lembip@piccoloteatromilano.it

Please note: Self-service options are available for changing the administrator upon Customer's successful access to the instance. To preserve the security of Customer's instance, Oracle may only change the Customer's primary administrator post-provisioning via Administrator Reassignment. This may delay access to your instance if the reassignment process is required.

2. Language: English (International)

The language selected will be the language that Customer's Cloud Service instance is provisioned in.

3. Ship-to Address: Fondazione Piccolo Teatro di Milano Teatro d'Europa
Via Rovello, 2
Milano (MI) 20121
Italy

4. Country Edition. Customer's Cloud Service(s) are provisioned based on the ship-to address shown above. Before signing this Estimate/Order Form, please ensure the ship-to address is correct; any change after provisioning will require re-provisioning of the Cloud Service(s).



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I AGREE TO THE FEES AND TERMS OF THIS ESTIMATE:

Carmen Spiazzi

DocuSigned by:

Carmen Spiazzi

april 16, 2024 | 11:21 CEST

Print Name

Signature

Date

Upon your execution, this document is a binding order for the products and services set forth herein.

Oracle relies on the accuracy of the billing information listed above, and is unable to issue a Credit Memo or resubmit an invoice due to incorrect billing information listed. Please ensure your company name, addresses and contacts included on this document are correct.

Oracle does not accept credit card payments for invoices of more than \$99,999.

DocuSigned by:

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